

# AT A GLANCE

BNP PARIBAS  
SECURITIES SERVICES

1 aim 

Helping our clients realise their cross asset class investment opportunities around the world

 Clients in  
**90+**  
markets around the world

**10,000**  
employees

 **40**  
experts in our Innovation  
and Digital Lab

2016 mandates include:

Mandated to provide **Sampo Group** with global custody and settlement services for Sampo's €25bn of insurance assets.

Europe



Appointed as one of **CME Clearing's** approved custodians for US Treasury and federal agency securities.

Americas



Providing **Aberdeen Asset Management** with bond settlement agent and local custodian services in the China Interbank Bond Market.

Asia



Markets covered  
**90+**

Proprietary network  
**27 countries**

Local expertise in  
**36 markets**

## PROVIDING SERVICES TO:

**50%** of the top 20 asset managers in Europe

**13** out of the top 15 insurance companies in Europe

ASSETS UNDER CUSTODY  
**USD 9,070bn**  
+6.7% vs 31.12.2015

ASSETS UNDER ADMINISTRATION  
**USD 2,067bn**  
+6.2% vs 31.12.2015

TRANSACTIONS SETTLED  
**84.7m**  
+16% vs 2015

## 14 INDUSTRY AWARDS

Highlights include:



Best asset servicing provider – Chief Investment Officer

European hedge fund administrator of the year – Funds Europe

Fund and hedge fund administrator of the year – Global Investor

Best bank for cross-border custody – Asian Investor

Best Global Custodian - APAC – Asia Asset Management

Custodian of the year - Australia – Custody Risk

**1st**

Major custodian to sign the UN-supported Principles for Responsible Investment

Recognised by Global Custodian as best provider of ESG investor services

BNP Paribas Securities Services for Education programme:

**4,000**  
beneficiaries



Figures as of 31/12/2016



## A NEW INNOVATION AND DIGITAL LAB FOR SECURITIES SERVICES

In June 2016, we set up an Innovation and Digital Lab (ID Lab) to advance and nurture new technology and innovation and make the most of the changes taking place within the securities services industry. Our ID Lab teams are currently working on a number of projects using blockchain technology, data analytics and artificial intelligence.

## FULL POST TRADE OUTSOURCING SOLUTION FOR INVESTMENT BANKS

In early 2017, we announced a partnership with industry-leading fintech company Calypso Technology to provide investment banks with a full, end-to-end post-trade services offering across asset classes. This makes us the first bank to offer a solution for middle and back office that also integrates clearing and custody services.

*"This partnership comes as new regulatory requirements and the need to upgrade mature technology platforms are increasing our clients' operating costs and prompting them to outsource post-trade functions. This is a growing trend."*

## BLOCKCHAIN-POWERED MARKETPLACE FOR UNLISTED SHARES

Our ID Lab is designing a new blockchain-powered marketplace for unlisted shares in Europe. This marketplace - to be developed and operated in partnership with key stakeholders including an equity crowdfunding platform - will allow private companies to issue securities on the primary market and ultimately give investors access to the secondary market. This will be a big step forward for private companies looking to raise funds and one which will contribute directly to the real economy.

## BETTER, FASTER AND SIMPLER CUSTODY



In 2016, we launched Augmented Custody, a programme designed to make our custody services better, faster and simpler and enable our clients to manage their investments more efficiently.

*"Custodians have a huge role to play in helping their clients maximise the efficiency of their operations and keep their competitive edge. Our ambition is to enhance our core services thanks to the power of digital."*

## UCITS V

In 2016, we helped our clients adopt the Ucits V directive. This involved segregating our clients' assets, including opening dedicated accounts with external sub-custodians. In all we segregated 63,500 positions as part of the transition to Ucits V.

## ESG RISK ANALYTICS - INTEGRATING ESG FACTORS INTO INVESTMENT SOLUTIONS



Recognising that collating ESG data represented a challenge for our clients, we launched ESG Risk Analytics to help them manage their ESG data, analyse it and present it in a clear, concise and easily digestible way.

*"With this new solution, we aim to help institutional investors overcome obstacles and incorporate ESG into their everyday investment decisions."*

## T2S MIGRATION

We have now completed four transition waves to the Target2-Securities pan-European settlement platform. In 2016, we migrated over 84,000 positions to T2S.

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